















## FACT SHEET

**About NCIF** NCIF is a nonprofit private equity fund focusing on investment, lending and research for mission-oriented financial institutions. Since inception, we have invested \$45 million in more than 56 financial institutions and deployed \$228.5 million in New Markets Tax Credit (NMTC) transactions in low- and moderate-income communities. Through our products and services, NCIF seeks to **increase access** to capital for underserved communities in rural and urban areas across the United States to generate financial and social returns.

With a 20-year track record of investment in and lending with mission-oriented financial institutions, NCIF pioneered the development of **Social Performance Metrics**, a proprietary research and metrics platform that quantifies and measures social impact in the communities banks serve. Since 1998, NCIF investments and research have created 144,523 jobs, developed 3.4 million square feet of real estate, and have been leveraged to attract more than \$11 billion of capital into low and moderate income communities. Our integrated business model provides your organization with resources to serve low-income communities and promote growth in your market area.

NCIF CURRENT AND FUTURE LINES OF BUSINESS			
	Investment*	Lending	Research
Benefits of Partnership with NCIF	Raise capital for organic or strategic growth	Priority access to NMTC projects to increase lending	Actionable research analysis
	Increase of lending limits	Access to co-lending/loan participation platform	Industry trend and peer analysis
		Enhance competitiveness of lending programs	Individualized impact analysis
NCIF Product Offerings	Common stock	NMTC leveraged loans	Social Performance Metrics
	Preferred stock	Co-lending of CRE & C&I loans	Quarterly and Annual reports
	Subordinated debt and other hybrid instruments	Co-lending on Government Guaranteed loans	BankImpact Database

\*Typical investments range between \$1-\$5 million

Select NCIF Transactions	\$958,036	\$17,749,194	BankImpact Dashboard
	 <p>LEVERAGING CAPITAL FOR CHANGE™</p> <p>investment in</p>  <p>Common Stock</p> <p>MARCH 2017</p>	<p>3-WAY PARTNERSHIP</p>    <p>for financing of</p> <p><b>GARVER FEED MILL</b></p> <p>CHICAGO, IL</p> <p>NCIF acted as CDE providing \$6,000,000 in tax credits</p> <p>DECEMBER 2017</p>	 <p>LEVERAGING CAPITAL FOR CHANGE™</p> <p>prepared a comprehensive Social Impact Analysis for</p>  <p>2015 REPORT</p>
	\$2,000,000	\$5,900,000	BankImpact Dashboard
	 <p>LEVERAGING CAPITAL FOR CHANGE™</p> <p>investment in</p>  <p>Common Stock &amp; Subordinated Debt</p> <p>MAY 2015</p>	<p>3-WAY PARTNERSHIP</p>    <p>for financing of</p> <p><b>MONROE COUNTY HOSPITAL</b></p> <p>MONROEVILLE, AL</p> <p>NCIF acted as CDE providing \$5,900,000 in tax credits</p> <p>MAY 2017</p>	 <p>LEVERAGING CAPITAL FOR CHANGE™</p> <p>prepared a comprehensive Social Impact Analysis for</p>  <p>2014 REPORT</p>

**Contact Us**

**Saurabh Narain**

*President & CEO*  
snarain@ncif.org  
312.881.5826

**Terry Burm**

*Vice President, Lending*  
tburm@ncif.org  
312.662.6088

**Christopher Malehorn**

*Vice President, Investing*  
cmalehorn@ncif.org  
312.662.6090

**Maggie Thomas**

*Senior Analyst, Research*  
mthomas@ncif.org  
312.662.6089