

Subscriber Profile: Bank CEO

Analysis Needs: I am the CEO of a CDFI Bank. Our bank has been carefully monitoring our Tier 1 Leverage Ratio so we can be in compliance with new Basel III capital requirements. I find it useful to benchmark the bank to a handful of other banks I consider our peers, to gauge the industry's progress. **How can I regularly monitor my bank's Tier 1 Leverage Ratio relative to its peers in the industry?**

BankImpact Results: Use the Custom Peer Builder tool to benchmark your bank's performance to the small group of banks you know and identify as your peers. The step-by-step guide below shows how you can build a Custom Peer Group that includes up to ten banks, and save your peer group so you can analyze as often as you want.

STEPS TO START THE SEARCH

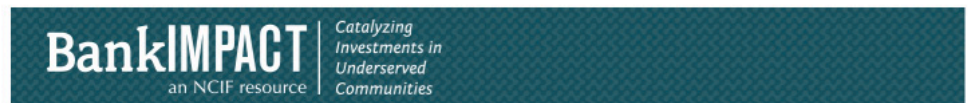
Step 1: Enter the **Custom Peer Builder** tool.

Step 2: You will need an FDIC Certificate number to use this tool. If you are uncertain of the bank's number, click "**Find a bank's FDIC Certificate Number.**" This will open a new window with a simple tool that generates the certificate numbers of all banks. Enter the institution name (**Industrial Bank**). Copy the **FDIC Certificate #**.

Step 3: Return to the Custom Peer Builder page. Paste Industrial Bank's **FDIC Certificate Number (14679)** into the top field "**FDIC Certificate #**" as your bank of analysis.

Step 4: Build your **Custom Peer Group**. Continue to search and add FDIC Certificate Numbers of the banks you consider to be your bank's peers, using "Find a bank's FDIC Certificate Number." Paste those numbers into the fields on the Custom Peer Builder page.

Step 5: Submit your **Search** to view comparative performance data.



Custom Peer Builder

Benchmark to a Custom Peer Group built using up to ten banks of your choice.

BankImpact
[Advanced Search](#)
[Standard Peer Builder](#)
[Auto Peer Builder](#)
Custom Peer Builder

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FDIC Certificate # **3**
[Find a bank's FDIC Certificate Number.](#)

Create a peer group of up to ten banks: **4**

FDIC Certificate #

FDIC Certificate #

FDIC Certificate #

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Look up FDIC Certificate Numbers

Look up FDIC Certificate Numbers to use in your Peer Builder searches.

BankImpact
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Institution Name **2**

State: Alabama Alaska Arizona Arkansas

City:

Your search returned 1 result. ([Return to your search](#) | [New search](#))

Institution Name	State	City	FDIC Certificate #
Industrial Bank	DC	Washington	14679

HOW TO ANALYZE THE RESULTS

BankImpact Results Page

The results compare your bank's data to aggregate Custom Peer Group data. BankImpact automatically calculates the average, median, standard deviation, minimum, maximum, and total of the banks in your peer, for each of the performance datapoints. For example, this bank's **Tier 1 Leverage Ratio** is slightly below the average value for the eight banks entered, but within the standard deviation.

Bookmark This Search

Check your Custom Peer Group numbers whenever you want, without re-entering the data. Type a name for your bookmark into the box and click **Save**. Look for your saved search in the "My Account" area, under the "Bookmarks" tab.

Custom Analysis

Learn about other banks in your peer group using additional metrics and historic data. Find out more about NCIF's Custom Analysis services at www.NCIF.org.

BankIMPACT | Catalyzing Investments in Underserved Communities
 an NCIF resource

Custom Peer Builder

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[BankImpact Advanced Search](#)
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Your peer group includes 8 banks. ([Return to your search](#) | [New search](#))

Save this search now
 Give your bookmark a name

	Industrial Bank	Peer Median	Peer Average	Standard Deviation	Peer Minimum	Peer Maximum	Peer Total
Social Performance Metrics							
DLI - HMDA	48.38%	43.48%	48.06%	35.85%	7.67%	100.00%	
DDI	87.50%	61.12%	56.25%	39.22%	0.00%	100.00%	
Balance Sheet/Income Statement							
Total Assets (000's)	\$364,041	\$237,128	\$314,097	\$201,005	\$69,485	\$640,482	\$2,512,777
Total Equity (000's)	\$37,028	\$28,200	\$34,559	\$21,628	\$10,122	\$69,313	\$276,469
Total Loans (000's)	\$233,810	\$157,334	\$196,239	\$123,516	\$34,762	\$383,444	\$1,569,908
Total Deposits (000's)	\$279,840	\$198,551	\$262,459	\$164,430	\$59,233	\$509,399	\$2,099,672
Net Income (000's)	\$1,045	\$645	\$614	\$4,803	\$-6,242	\$9,084	\$4,913
Capitalization							
Tier 1 Leverage Ratio	9.93%	11.18%	10.96%	2.53%	6.96%	14.38%	
Asset Quality							
Net Charge-Offs Ratio	0.53%	0.84%	1.25%	1.30%	-0.02%	3.86%	
Noncurrent LoansRatio	6.64%	5.43%	5.97%	4.26%	1.75%	14.23%	
Loan Loss Reserves / Gross Loans	2.11%	2.42%	2.38%	0.87%	0.98%	3.78%	
Earnings							
ROA	0.29%	0.61%	0.55%	1.25%	-1.13%	2.50%	
ROE	3.00%	6.40%	6.01%	10.62%	-11.94%	21.91%	
Net Interest Margin	4.47%	3.69%	3.80%	0.65%	3.10%	4.88%	
Efficiency Ratio	89.06%	76.61%	75.47%	19.87%	44.14%	106.33%	

Your peer group: [Anna State Bank](#), [TruPoint Bank](#), [City First Bank of D.C., NA](#), [The Harbor Bank of Maryland](#), [Carver FSB](#), [First American International Bank](#), [United International Bank](#), [NewBank](#)

[CSV](#) [XLS](#) [PDF](#)

NCIF Social Performance Metrics:

DDI: % of a bank's branches located in low- and moderate-income communities.
 DLI-HMDA: % a bank's HMDA-reported lending occurring in low- and moderate-income areas.
 Housing Focus: Housing lending as a % of total lending, meant as a compliment to the DLI-HMDA metric.
[Complete definitions.](#)

All information is based on annual HMDA data (efiec.gov), Census data, and annual Summary of Deposits data (fdic.gov), and Statistics on Depository Institutions (fdic.gov) as well as private reporting from banks where appropriate. DLI-HMDA and DDI are as of 2011. Financial data is as of 12/31/2012. All information is gathered from or calculated using publicly available data. NCIF is not responsible for any inaccuracy.